



TIN THUONG
Investment Trading JSC



"We bring precious jade to life"



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INTRODUCTION

Established in 24/08/2011, Tin Thuong Investment Trading Joint Stock Company has always been young, fast growing company.
The number of staff has reached 200 people.

Top **7th** of Vietnam rice exporter of highest value in **2015 & 2016**

Top **3th** of Vietnam rice exporter in **China** market in **2016**

Top **4th** of **19** rice exporters with license of exporting to **China** market



“We, Tin Thuong Company, have a great desire that is being together with farmers improving Vietnamese rice’s value, bringing it to a higher level in the world market and build up Tin Thuong’s brand with reputation and quality.”



FOUNDER’S ENTHUSIASM

Dear our valued Customers and colleagues,

Born in the Mekong Delta granary, since I was a student of the University of Agriculture I have had the desire to start a business in my hometown. Through self-learning, and experience drawing, in 2011 Tin Thuong Investment Trading Joint Stock Company was officially put into operation. At Tin Thuong, we share the desire to travel alongside with farmers, to put a new value into Vietnamese rice and to elevate the brand of Vietnamese rice in the world , and to build **Tin Thuong rice’s** reputation and quality !

With efforts made by every member in the company, our professional attitude, our devotion to work, our constant readiness to learn and leafrog to new technology applications, we have created a consensus team that is gradually turning our dream into reality. In 2015, Tin Thuong was proudly ranked 6th in the list of Vietnam’top 10 rice exporters and honorably granted with the title **“Golden Brand”**. Tin Thuong has been and will continue bringing hight-quality products to the community. Our products have been introduced in the demanding markets which require stricter standards from EU, US, Australia, Africa, HongKong, Singapore, Malaysia, Thailand, China, Spain, Dubai, Angola and Mozambique.

In recent years, exports of organic rice, and rice with high nutritional value have helped increase rice output in the structure of Vietnam rice export. This is considered an important direction to gradually strengthening the Vietnamese rice brand in the world market. Thus, Tin Thuong is looking forward to the creation of a series of Clean and self-contained agricultural products, starting with the implementation of varieties selection, soil, organic fertilizer, compliance with growing process and safe care to the production and processing. In addition, other products other than rice such as rice bran, rice husk , rice straw will be exploited and processed into products such as rice bran oil, animal feed, biomas, fertilizer, ect, to provide the market products of best quality, as well as maximize the value of rice.

The existence and development of Tin Thuong is associated with attention and trust of our valued Customers. We always welcome your feedback to help us constantly achieve and develop towards new heights in the future.

On behalf of Tin Thuong JSC, I would like thank our valued Customers for using our products, to our partners, suppliers who have been with us in recent time and will continue on the road ahead. We are grateful to our colleagues and our loved ones, who have contributed and will continue contributing to the success of Tin Thuong today and tomorrow.

Best regards,
The Founder
Mr. Tran Van May

Investment Trading JSC



MISSION

- Deserve the most trustworthy partner in quality. We provide the most competitive price. We give the most satisfactory service.
- Committed to provide highest quality products to meet the stringent requirements of quality and food safety from the most demanding markets.

VISION

With achievements in the first 5 years, in the coming years Tin Thuong will intensively focus on quality. Tin Thuong aims to develop the brand of Clean Rice and agricultural products through a series of associated plants with self-contained process in order to meet the increasing demands of the market.

PRESTIGE - QUALITY PROFESSIONAL - DEVOTION

We believe every employee at Tin Thuong has always been facilitated to work and contribute. By the enthusiasm, sense of responsibility, and knowledge which has been fitted and improved every day, Tin Thuong team certainly will fulfill its mission.

We always put ourselves in customer's position to bring the most competitive advantages. Benefit sharing and sustainable cooperation is a prerequisite for success.

EXECUTIVE MANAGEMENT TEAM



Mr. Tran Hoang Anh Tuan
Managing Director

Tuan Tran, a seasoned entrepreneur and new business developer with vast experience in the United States and Vietnam. In 2006, Tuan successfully developed and constructed more than 130 custom homes in a subdivision of Southwest Houston, Texas. Tuan also established Hoang Tuan's Port with handling capacity of more than 300,000 tons annually in Long An city, a gateway connecting Mekong Delta to major ports in Viet Nam. Starting 2012, under his leadership, Tin Thuong has been achieving an average year on year growth by 175% and it is currently within the top 10 rice exporters in Viet Nam. Tuan is a co-founder of Gavi's Rice mill with annual production of 300,000 tons, and he is currently a Board Member of Cau Tram Industrial Zone in Long An. Tuan is the spearhead of Tin Thuong's Investment and New Business Development. Tuan holds a Bachelor's degree in Civil Engineering from Ho Chi Minh Polytechnic University and Master's degree in Management from Marshall University of West Virginia.



Mrs. Tran Thi Thao Trang
Chief Customer Officer

Mrs. Tran Thi Thao Trang Chief Customer Officer Mrs Trang Tran earned the Engineer Degree in Bach Khoa University (BKU) – one of the few universities that receive recognition by the United State of America. Starting rice business since 2000s, Mrs Trang Tran has gained valuable experience of exporting rice to global market such as China, Philippines, and Africa. In 2011, Mr Tran Van May founded Tin Thuong Investment Trading JSC, and Mrs Trang Tran has taken a very important role in the development of the company until now. Mrs Trang Tran also holds the position of the vice director of Gavi factory in Tin Thuong Group. This factory ranked top 5 factory in the short list of 22 factories in Vietnam that have license to export rice to China with exporting capacity up to 200,000 MT per year.



Mr. Pham Brian Quan
Managing Partner

Brian has over 20 years of experience in Business Development and Integration, Operations, Finance, Sales and Marketing. Before joining Tin Thuong as Managing Partner, Brian served as Managing Director / Group CFO, Group COO and Chief Compliance Officer at Indochina Capital Corporation. Brian was the Vice-General Director and Group CFO, in charge of Finance, Sales and Marketing for V-TRAC Caterpillar. Brian also served as General Director/CFO at ACNielsen in Vietnam. Brian is a CPA, with a Bachelor's degree in Accounting from University of Houston, Master's degree in Management from Houston Baptist University, and Master's degree in Marketing and International Business from University of St. Thomas.

TIN THUONG GROUP

**Tin Thuong Investment
Trading., JSC**



Add: 7A Lam Son Street, Ward 2, Tan Binh District, HCMC, Vietnam.

**Dai An
Food And Foodstuff CO., LTD**



Add: Tien Hung, Dong Xoai Town, Binh Phuoc Province Viet Nam

An Giang Factory

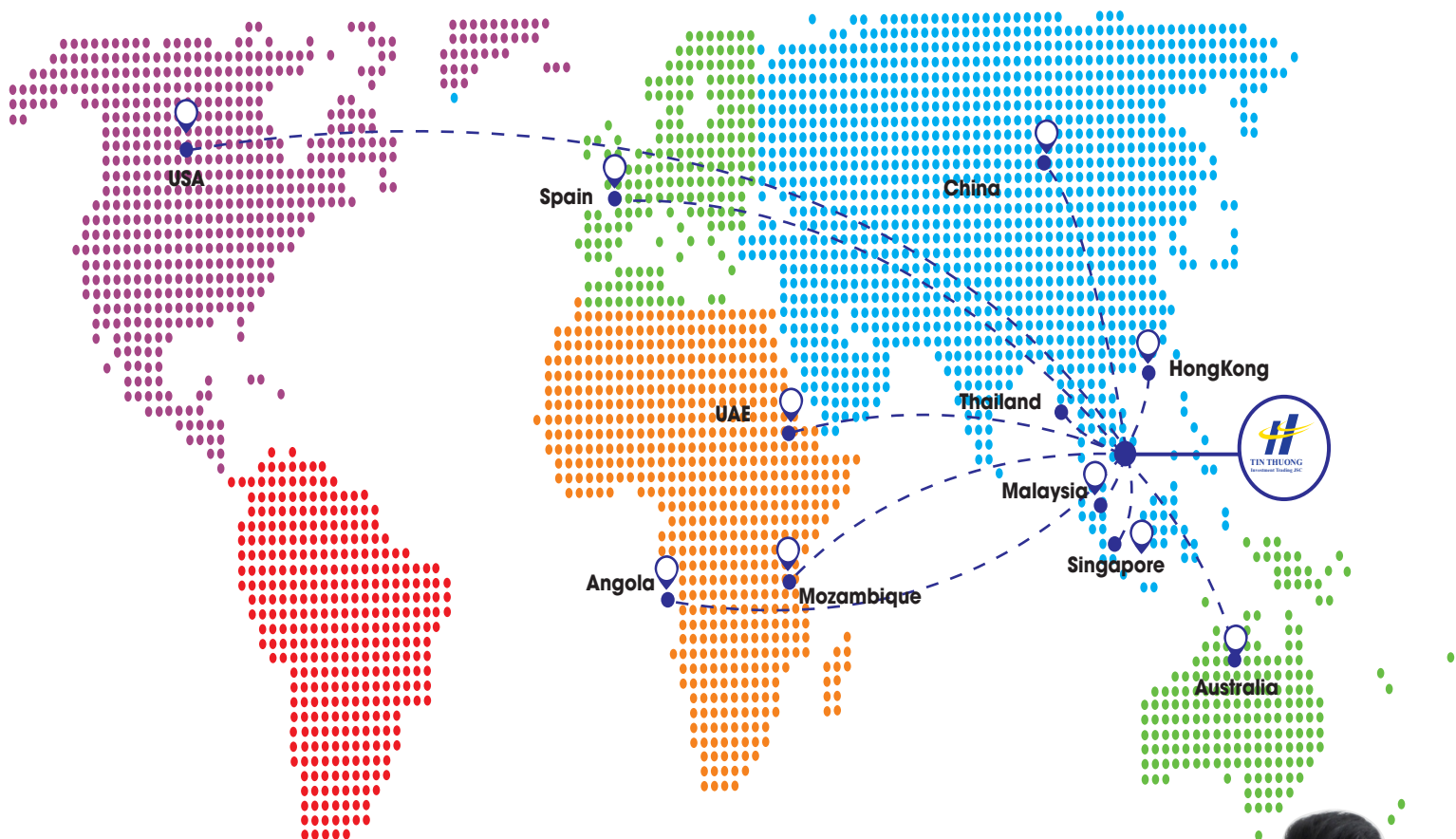


Add: Lot 3-4 Tan Trung Industrial area, Tan Trung Commune, Phu Tan District, An Giang Province, Vietnam

Long An Factory



Add: 268 Nguyen Van Tuoi Street, Ben Luc Tower, Ben Luc District, Long An Province, Vietnam.



EXPORT MARKETS

Tin thuong's export production ranking has been within the top 10 rice exporters of Vietnam



VARIOUS TYPES OF RICE



An Giang Glutinous Rice 10% Broken



Viet Nam Glutinous Rice 100% Broken



Long An Glutinous Rice 10% Broken



Viet Nam Glutinous Rice

VARIOUS TYPES OF RICE



Viet Nam Long Grain Fragrant Rice ST21 5% Broken



Viet Nam Long Grain Fragrant Rice NANG HOA 5% Broken



Viet Nam Long Grain Fragrant Rice Jasmine 5% Broken



Viet Nam Long Grain Fragrant Rice KDM 5% Broken

VARIOUS TYPES OF RICE



Viet Nam Long Grain
White 5451 5% Broken



Viet Nam Long Grain
White 6976 5% Broken



Viet Nam Long
White 504 5% Broken



Viet Nam Long Grain
White Rice 504 100% Broken



Viet Nam Round Grain White Rice
Japonica 5% Broken



Viet Nam Short Grain Ham Chau
Viet Nam Rice 5% Broken 95 Days



FACTORY OVERVIEW

DRYING STAGE

- Drying capacity: with an average 600 tons of fresh rice per day.
- Silo container of dry rice: 20 containers equivalent to 1,200 tons.
- Area of dry rice storage (Stored in packs): $> 4,000\text{m}^2$

HUSKING STAGE

- Husking: **25 tons/hour, in 20 hours average 500 tons of dry rice/day** (output of 400 tons of brown rice).
- Container of brown rice (Silo): 8 containers equivalent to 800 tons.

WHITENING, POLISHING, OPTICAL SORTING

- Capacity of whitening, polishing: **20 tons/hour, in 20 hours average 400 tons** of brown rice (**output of 300 tons of white rice**, broken rice grain of types).
- Container of white rice (Silo): 16 containers equivalent to 1,000 tons.
- Area of rice storage (stored in packs): $> 6,000\text{m}^2$
- Capacity of optical sorting: **20 tons/hour, in 20 hours average 400 tons** of white rice of types.
- Container of rice after optical sorting (Silo): 7 containers equivalent to 700 tons.

QUALITY CONTROL PROGRESS



- To meet the requirements of export quality, Tin Thuong products must undergo strict quality control from the stage of sample storage, quality control to the shipment stage.
- In addition to Total Quality Assurance agencies such as SGS; Cotecna, Intertek, Tin Thuong Investment Trading Joint Stock Company also has an independent Quality Control team to cross check the quality before exporting the shipment.

PROCESS FLOW & PRODUCTION PROCESS CONTROL



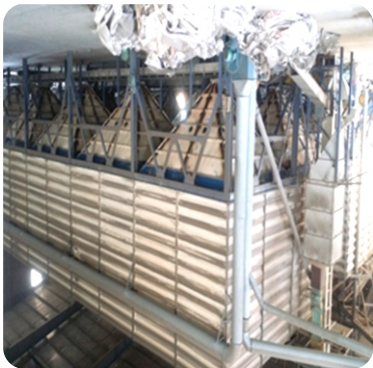
RAW MATERIAL



PRE-CLEANER



DRYER



SILLO



DEHUSKING



PADDY SEPARATOR

THU
Investment Tra

PROCESS FLOW & PRODUCTION PROCESS CONTROL



ABRASIVE POLISHER



WATER POLISHER



ROTARY FLAT SHIFTER



CYLINDER GRADER



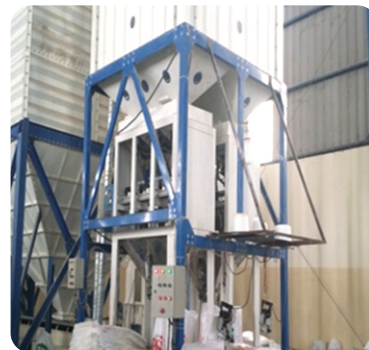
COLOUR SORTER



CLEANER



STORAGE BIN



PACKAGING



TIN THUONG

Investment Trading JSC

HEAD OFFICE

Add: No.14, Street 25, Binh Phu Community, Ward 10, District 6, Ho Chi Minh City, Vietnam.

Representative office: 7A Lam Son Street, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam.

Tell: (+84-28) 38 485 222 - **Fax:** (+84-28) 38 6292 0808

Email: tinthuong@unitrade.vn

Website: www.unitrade.vn

FACTORY 1- AN GIANG

Add: Lot 3-4 Tan Trung Industrial Area, Tan Trung Commune, Phu Tan District, An Giang Province, Vietnam.

FACTORY 2- LONG AN

Add: 268 Nguyen Van Tuoi Street, Ben Luc District, Long An Province, Vietnam.

SALES CONTACT:

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